

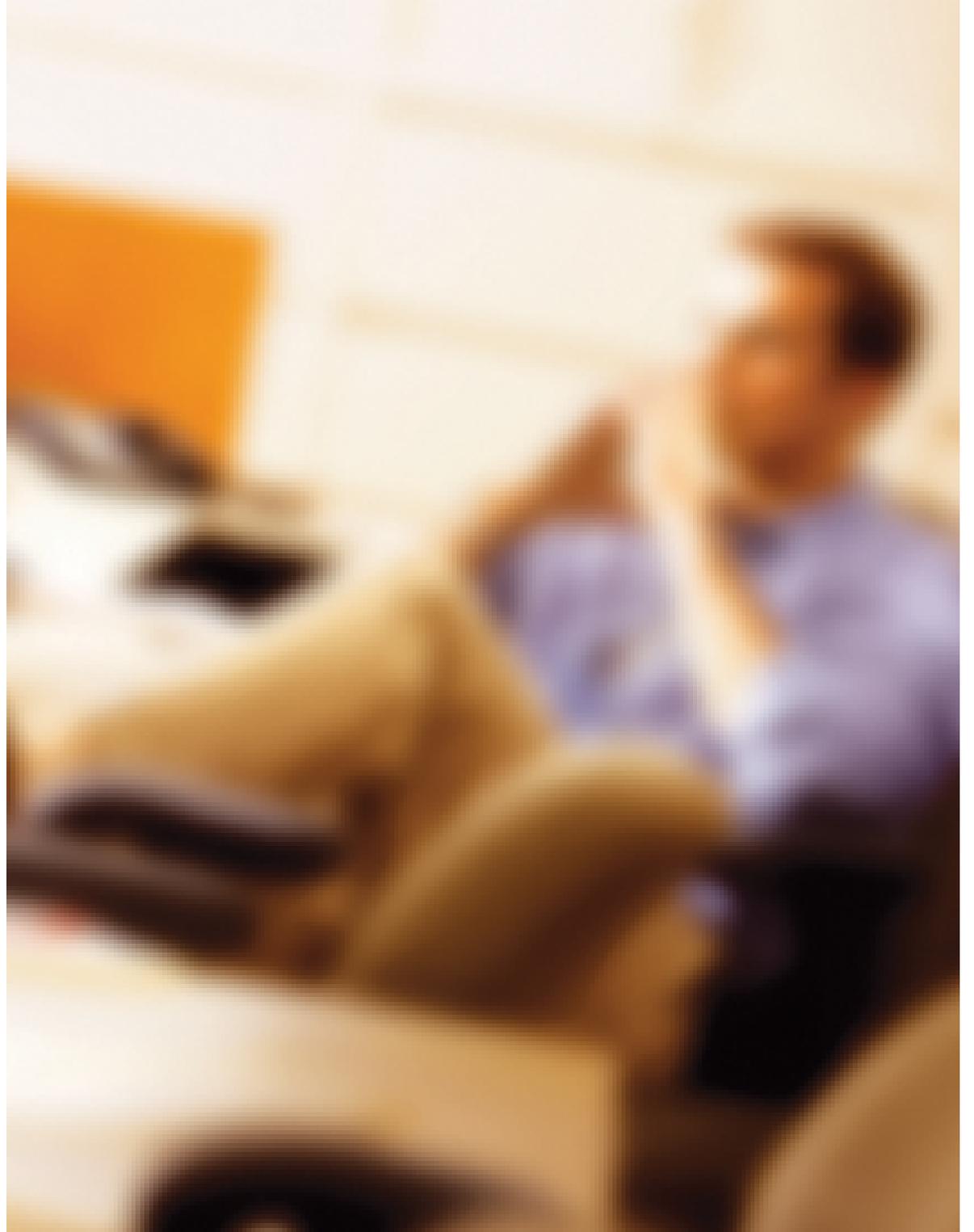


211 North Camac Street
Philadelphia, PA 19107



Solutions for business from
Zios Corporation and IBM.

PROOF



Add wireless technology and watch your legacy systems
come alive.

Can you see it?

Introducing business on demand.

Your goals.

Our solutions.

On demand.



It's not easy to respond to the growing and unpredictable demands of business these days. Rising costs, increased competition, inconsistent quality and more demanding customers - those who want more choices, personalized service and more. And if you can't deliver it all on demand, your competition will.

Zios Corporation and IBM can help. Introducing solutions for an on demand world. Where customers can have products and services specific to their needs. Where employees can have the right info 24/7. Where organizations can operate in tune with market fluctuations. Where you can increase competitiveness and profitability. Just like that. On demand.

How about a solution on demand:

Wireless. Welcome to the world of wireless. Where legacy systems can be transformed and people can be set free via the ability to connect most anyone, anywhere, anytime - without being connected at all.

Addressing all the key areas of wireless like Workforce Mobility, Telematics, Smart Chips, the Intelligent Home and Enterprise Operations, our wireless solutions include Pervasive Computing as well. So you can have mobile access to business without limits. Which means you'll have control over time and place - on demand.

As a result, wireless can increase efficiency and productivity and profitability - as well as deliver a rapid ROI plus integrated scalable next-generation services and offerings.

Now that's the kind of solution that can help you succeed.

Our company's business is to benefit yours. Welcome EsquireTimeBot™, customized secure wireless software offered as a web service for attorneys. Secure. Affordable. Leading edge.

EsquireTimeBot enables attorneys to perform secure wireless time and billing transactions in real time, based on Zios' patent pending technology, integrating existing legacy or database systems. It is a server based solution built on proven web technologies. Your EsquireTimeBot is individually customized to meet your needs when you need it. It resides on the Internet awaiting your call and accessible with any device with a web browser. Experience Pervasive Computing and customized web pages built just for you, dynamically. On demand.

The best part. The solution pays for itself. Add wireless functionality to your existing billing system. Embrace EsquireTimeBot.

The on demand company:

- Responsive in real time
- Variable in cost structures
- Focused on core competencies
- Resilient around the world, around the clock

The higher technology of IBM. IBM has been implementing e-business solutions for companies of all sizes across all industries for years.

Take Linux for example. The business world is changing. And Linux was built to manage the growing pains. It provides a uniquely stable platform and innovative applications that help you address the obstacles your business faces. Flexible and cost-effective, Linux forms the technological backbone on which you can build a company that is fit and ready to rise above your competitors and move ahead in the market.

And that's just the beginning. You'll find that IBM and IBM Business Partners use innovative e-business solutions to deliver real business results. That we understand e-business like no one else - that it's not just a disparate series of products, but rather a cohesive infrastructure that can increase both productivity and profitability. On demand.

A special offer just for starters. Try EsquireTimeBot™ risk free. There is a complimentary 30 day trial for qualified law firms. You get secure mobile real time capability from your existing billing system and robust email functionality on a Palm Powered™ Treo™ 600 smartphone. It is a great value-add and productivity tool for attorneys. ROI in the first quarter. Carry one device. What are you waiting for? It's time to get untethered.

On demand begins here. To take advantage of this special offer or for more information, simply visit us at <http://smb.harte-hanks.com> or call 800-851-7898 and mention priority code: 6N2GSD0154.



On demand business. Get there with e-business on demand

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