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Solutions for you  
from Zios Corporation.



**DRAFT** LEGACY GOES WIRELESS.



# BUSINESS NOW ON DEMAND.

It's not easy to respond to the growing and unpredictable demands of business these days. Rising costs, increased competition, inconsistent quality and more demanding customers. How do you respond? How do you compete? How do you deliver on demand?

Enter IBM Business Partner Zios Corporation and on demand business. Where customers can have products and services specific to their needs. Where employees can access information 24/7. Where organizations can operate in sync with market fluctuations. Where you can innovate, differentiate, and create new value and profits.

Just like that. On demand.

**THE SOLUTION IS PROTEANTIMEBOT™.** Welcome ProteanTimeBot™, customized secure wireless software offered as a Web service for professionals. Secure. Affordable. Leading edge.

ProteanTimeBot enables mobile professionals to perform secure wireless time and billing transactions in real time, based on ZIOS's patent pending technology, integrating existing legacy or database systems. It is a server based solution built on proven Web technologies. Your ProteanTimeBot is individually customized to meet your needs when you need it. It resides on the Internet awaiting your call and accessible with any device with a Web browser. Experience Pervasive Computing and customized Web pages built just for you, dynamically. On Demand.

The best part. The solution pays for itself. Add wireless functionality to your existing billing system. Embrace ProteanTimeBot.

Now that's the kind of solution that can help you succeed.



**WE'RE YOUR BUSINESS PARTNER.** ZIOS Corporation, founded in 1999, is an innovator of secure wireless solutions. ZIOS is a reseller of smartphones and wireless telecommunications services and a DoD commercial supplier. We offer customized software as a software service, based on ZIOS's patent pending technology. Our solutions are available worldwide. We are partnered with IBM to provide your company with a total solution.

We provide affordable entry level systems into Web services. These systems coexist with existing business processes, allowing you to conduct your business without disruption. System maintenance is very little to none. No server installation is required.

Our software enables your legacy database systems with pervasive functionality. Not only is it accessible with any device with a Web browser, but customized software can be built on demand to meet your needs when you need it. Experience real time wireless access with no HotSyncing involved and see rapid ROI.

## LET'S START WITH AN OFFER.

Try ProteanTimeBot™ risk free. There is a complimentary 30 day trial for qualified companies. You get secure mobile real-time capability from your existing legacy system and robust email functionality on a Palm Powered™ Treo™ smartphone\*. Carry one device. What are you waiting for? It's time to get un-tethered!

\* voice/data plan activations and charges may apply.

For more information or to get started:

VISIT <http://smb.harte-hanks.com>

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Reference priority code: 6N2GSD01F2.

**THE VALUE OF IBM.** IBM® has been implementing solutions for organizations of all sizes across all industries for years.

Take Linux® for example. The business world is changing. And Linux was built to manage the growing pains. It provides a uniquely stable platform and innovative applications that help you address the obstacles your business faces. Flexible and cost-effective, Linux forms the technological backbone on which you can build a business that is fit and ready to rise above your competitors and move ahead in the market.

And that's just the beginning. You'll find that IBM and IBM Business Partners use innovative solutions to deliver real business value. That we understand on demand business like no one else - that it's not a disparate series of products, but rather a cohesive infrastructure that can increase both productivity and profitability. On demand.

